

**YOUNG MEN'S CHRISTIAN ASSOCIATION
OF METROPOLITAN ATLANTA, INC.
AND SUBSIDIARIES**

CONSOLIDATED FINANCIAL STATEMENTS

As of and for the Years Ended December 31, 2024 and 2023

And Report of Independent Auditor

YOUNG MEN'S CHRISTIAN ASSOCIATION OF METROPOLITAN ATLANTA, INC.
AND SUBSIDIARIES
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Report of Independent Auditor

To the Board of Directors
Young Men's Christian Association of Metropolitan Atlanta, Inc. and Subsidiaries
Atlanta, Georgia

Opinion

We have audited the accompanying consolidated financial statements of the Young Men's Christian Association of Metropolitan Atlanta, Inc. and Subsidiaries (collectively, the "Association"), which comprise the consolidated statement of financial position as of December 31, 2024, and the related consolidated statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the consolidated financial statements.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Association as of December 31, 2024, and the changes in their net assets and their cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are required to be independent of the Association and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Association's ability to continue as a going concern within one year after the date that the consolidated financial statements are available to be issued.

Auditor's Responsibility for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and, therefore, is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Association's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Association's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Report on Summarized Comparative Information

We have previously audited the Association's 2023 consolidated financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated June 26, 2024. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2023, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Cherry Bekaert LLP

Atlanta, Georgia
July 7, 2025

**YOUNG MEN'S CHRISTIAN ASSOCIATION OF METROPOLITAN ATLANTA, INC.
AND SUBSIDIARIES**
CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

DECEMBER 31, 2024 AND 2023

	2024	2023
ASSETS		
Cash and cash equivalents	\$ 9,128,219	\$ 14,955,131
Restricted cash	1,416,697	4,857,660
Accounts receivable, net	2,378,812	3,064,269
Grants receivable	1,345,400	1,669,631
Unconditional promises to give, net	47,498	381,363
Other assets	616,454	860,257
NMTC leveraged loan notes receivable	14,533,500	29,427,200
Endowment investments	30,803,815	32,111,582
Other investments	4,054,074	3,863,959
Land, buildings, and equipment, net	245,905,703	248,309,528
Total Assets	\$ 310,230,172	\$ 339,500,580
LIABILITIES AND NET ASSETS		
Liabilities:		
Accounts payable	\$ 6,808,151	\$ 9,159,093
Accrued expenses and other current liabilities	10,241,569	9,836,168
Deferred revenue	6,182,025	7,305,586
Custodial liability	1,377	325,638
Financing lease obligations	3,233,930	3,644,539
Line of credit	5,000,000	-
NMTC notes payable, net	19,780,045	40,941,196
Bonds payable, net	59,083,561	59,437,795
Total Liabilities	110,330,658	130,650,015
Net Assets:		
Without Donor Restrictions:		
Undesignated	120,712,143	127,984,839
Designated by the Board for operating reserve	4,054,074	3,863,959
Designated by the Board for endowment	8,020,194	8,361,430
Total Without Donor Restrictions	132,786,411	140,210,228
With Donor Restrictions:		
Perpetual in nature	19,047,692	19,047,692
Purpose restrictions	20,827,893	21,619,293
Time restricted for future periods	27,237,518	27,973,352
Total With Donor Restrictions	67,113,103	68,640,337
Total Net Assets	199,899,514	208,850,565
Total Liabilities and Net Assets	\$ 310,230,172	\$ 339,500,580

The accompanying notes to the consolidated financial statements are an integral part of these statements.

**YOUNG MEN'S CHRISTIAN ASSOCIATION OF METROPOLITAN ATLANTA, INC.
AND SUBSIDIARIES**
CONSOLIDATED STATEMENT OF ACTIVITIES

YEAR ENDED DECEMBER 31, 2024 (WITH SUMMARIZED FINANCIAL INFORMATION FOR YEAR ENDED DECEMBER 31, 2023)

	Without Donor Restrictions	With Donor Restrictions	Total	
			2024	2023
Revenues, Gains, and Other Support:				
Direct support – government agencies	\$ 35,077,253	\$ -	\$ 35,077,253	\$ 41,088,446
Direct support – Public	4,754,947	6,200,575	10,955,522	7,846,502
Contributions of nonfinancial assets	10,771,552	-	10,771,552	12,345,427
Total Support	50,603,752	6,200,575	56,804,327	61,280,375
Membership dues	44,867,220	-	44,867,220	41,425,692
Program service fees	27,927,804	-	27,927,804	25,341,057
Investment returns, net	410,555	-	410,555	418,130
Other revenue	683,268	-	683,268	335,244
Total Revenues, Gains, and Other Support	124,492,599	6,200,575	130,693,174	128,800,498
Net Assets Released from Restrictions:				
Expiration of time and purpose restrictions	10,068,636	(10,068,636)	-	-
Total Revenues, Gains, and Other Support	134,561,235	(3,868,061)	130,693,174	128,800,498
Expenses:				
Program services	124,624,404	-	124,624,404	121,337,131
Management and general	22,683,469	-	22,683,469	20,477,365
Fundraising	2,168,185	-	2,168,185	1,426,306
Total Expenses	149,476,058	-	149,476,058	143,240,802
Deficit of Operating Revenue Over Expenses	(14,914,823)	(3,868,061)	(18,782,884)	(14,440,304)
Nonoperating Activities:				
Gain on sale of fixed assets	95,821	-	95,821	27,628
Gain on cancellation of debt	6,568,749	-	6,568,749	-
Realized gain on termination of interest rate swap agreements	-	-	-	1,082,473
Investment returns, net	826,436	2,340,827	3,167,263	2,110,278
Total Nonoperating Activities	7,491,006	2,340,827	9,831,833	3,220,379
Change in net assets	(7,423,817)	(1,527,234)	(8,951,051)	(11,219,925)
Net assets, beginning of year	140,210,228	68,640,337	208,850,565	220,070,490
Net assets, end of year	\$ 132,786,411	\$ 67,113,103	\$ 199,899,514	\$ 208,850,565

The accompanying notes to the consolidated financial statements are an integral part of these statements.

**YOUNG MEN'S CHRISTIAN ASSOCIATION OF METROPOLITAN ATLANTA, INC.
AND SUBSIDIARIES**
CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES

YEAR ENDED DECEMBER 31, 2024 (WITH SUMMARIZED FINANCIAL INFORMATION FOR YEAR ENDED DECEMBER 31, 2023)

	Program Services	Management and General	Fund Raising	Total Expenses 2024	Total Expenses 2023
Salaries	\$ 44,223,760	\$ 7,956,804	\$ 1,279,402	\$ 53,459,966	\$ 49,094,119
Employee benefits	5,659,178	1,063,771	183,900	6,906,849	6,335,499
Payroll taxes	3,642,433	543,443	91,218	4,277,094	5,362,764
Total Salaries and Related Expenses	53,525,371	9,564,018	1,554,520	64,643,909	60,792,382
Professional fees and contract services	22,157,323	4,149,967	80,266	26,387,556	25,124,289
Supplies	9,917,924	190,420	32,114	10,140,458	10,517,130
Telephone	261,915	723,762	-	985,677	924,566
Postage	182,271	13,510	209	195,990	228,421
Occupancy	14,004,160	428,249	-	14,432,409	16,454,759
Equipment expense and maintenance	2,631,262	459,131	-	3,090,393	4,087,345
Promotion and printing	372,677	4,999,588	219,502	5,591,767	1,470,534
Travel and transportation expense	1,146,234	73,868	3,524	1,223,626	1,236,148
Conferences, meetings, and training	653,057	123,869	162,832	939,758	1,089,956
Insurance	1,306,615	831,744	-	2,138,359	1,708,867
National support	852,883	96,226	52	949,161	862,365
Interest and fees	5,636,247	173,508	25,202	5,834,957	6,188,665
Depreciation and amortization	11,377,645	533,496	-	11,911,141	11,627,191
Bad debt expense	-	-	-	-	39
Recruitment, retention, and relocation	85,969	178,372	85,712	350,053	476,378
Miscellaneous	512,851	143,741	4,252	660,844	451,767
Total Expenses	<u>\$ 124,624,404</u>	<u>\$ 22,683,469</u>	<u>\$ 2,168,185</u>	<u>\$ 149,476,058</u>	<u>\$ 143,240,802</u>

The accompanying notes to the consolidated financial statements are an integral part of these statements.

**YOUNG MEN'S CHRISTIAN ASSOCIATION OF METROPOLITAN ATLANTA, INC.
AND SUBSIDIARIES**
CONSOLIDATED STATEMENTS OF CASH FLOWS

YEARS ENDED DECEMBER 31, 2024 AND 2023

	2024	2023
Cash flows from operating activities:		
Change in net assets	\$ (8,951,051)	\$ (11,219,925)
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation and amortization	11,464,077	11,501,258
Amortization of debt issuance cost	447,064	119,867
Write off of debt issuance costs	-	10,998
Gain on cancellation of debt	(6,568,749)	-
Gain on disposal of land, buildings, and equipment	(95,821)	(27,628)
Contributions restricted for long-term investment	-	(54,265)
Contributions restricted for capital purposes	-	(144,319)
Net unrealized and realized gains on investments	(1,986,960)	(1,248,078)
Realized gain on interest rate swap	-	(576,595)
Changes in operating assets and liabilities:		
Accounts receivable, net	685,457	(471,000)
Grants receivable	324,231	(1,067,187)
Unconditional promises to give, net	333,865	1,287,857
Other assets	243,803	671,716
Accounts payable	(5,865,200)	1,728,345
Accrued expenses and other liabilities	405,401	4,762,436
Deferred revenue	(1,123,561)	(337,547)
Custodial liability	(324,261)	38,662
Net cash flows from operating activities	(11,011,705)	4,974,595
Cash flows from investing activities:		
Proceeds from sales of investments	4,475,030	33,365,018
Purchases of investments	(1,370,418)	(32,164,615)
Proceeds from sale of land, buildings, and equipment	370,827	27,628
Purchases of land, buildings, and equipment	(5,367,654)	(11,579,517)
Net cash flows from investing activities	(1,892,215)	(10,351,486)
Cash flows from financing activities:		
Cash restricted for capital purposes	-	144,319
Cash restricted for long-term investment purposes	-	54,265
Payment of debt issuance costs	-	(1,362,205)
Principal payments on financing lease obligations	(863,955)	(919,860)
Proceeds from line of credit	5,000,000	-
Proceeds from bonds payable	-	60,800,000
Principal payment on bonds payable	(500,000)	(65,000,000)
Net cash flows from financing activities	3,636,045	(6,283,481)
Change in cash, cash equivalents, and restricted cash	(9,267,875)	(11,660,372)
Cash, cash equivalents, and restricted cash, beginning of year	19,812,791	31,473,163
Cash, cash equivalents, and restricted cash, end of year	\$ 10,544,916	\$ 19,812,791

The accompanying notes to the consolidated financial statements are an integral part of these statements.

**YOUNG MEN'S CHRISTIAN ASSOCIATION OF METROPOLITAN ATLANTA, INC.
AND SUBSIDIARIES**

CONSOLIDATED STATEMENTS OF CASH FLOWS (CONTINUED)

YEARS ENDED DECEMBER 31, 2024 AND 2023

Supplemental information:

	2023	2022
Cash paid for interest	<u>\$ 3,745,531</u>	<u>\$ 4,467,497</u>

Supplemental noncash investing and financing transactions:

Property and equipment acquisition included in accounts payable	<u>\$ 3,514,258</u>	<u>\$ 2,082,827</u>
Existing notes payable refinanced with new debt	<u>\$ -</u>	<u>\$ 60,500,000</u>
Right-of-use asset acquired in exchange for lease liabilities	<u>\$ 453,346</u>	<u>\$ 2,038,023</u>

The accompanying notes to the consolidated financial statements are an integral part of these statements.

YOUNG MEN'S CHRISTIAN ASSOCIATION OF METROPOLITAN ATLANTA, INC. AND SUBSIDIARIES

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2024 AND 2023

Note 1—Organization and purpose

The Young Men's Christian Association of Metropolitan Atlanta, Inc. (the "YMCA"), reflecting its Judeo-Christian heritage, is an association of volunteers, members and staff, open to and serving all, providing programs and services which develop spirit, mind and body. All programs are directed toward strengthening the foundations of community. Financial assistance is available in the form of a reduced membership rate or program fee credit for those in need. The YMCA is comprised of the Metropolitan YMCA, 24 branches and two resident camps. The YMCA's program areas of focus are youth development, healthy living, and social responsibility. The YMCA's programs are funded primarily by charitable contributions, foundation and government grants, and membership and program fees.

The Early Childhood Development Co., LLC (the "ECDC") was incorporated in 1999 to operate the Head Start program. Head Start is a federally funded program that provides services in both early childhood development and health. Parents play an integral part in the program by attending parent education classes, serving on committees, and providing transportation.

The YMCA Community Development Co., LLC (the "CDC") was incorporated in 2002 to receive, hold, administer, and oversee grant funding for certain community oriented programs and projects in the metropolitan Atlanta area.

The YMCA East Lake Youth Center, LLC (the "ELYC") was incorporated in 2011 to receive, hold, administer, and oversee the funding for the East Lake Youth Center.

The Atlanta YMCA Westside QALICB, Inc. (the "Westside QALICB"), was incorporated in 2017 and is a special-purpose-entity lessor that operates with a sole purpose to enable the YMCA to develop the Leadership and Learning Center in Atlanta's Westside utilizing the New Markets Tax Credit ("NMTC") program.

The YMCA Woodson Park QALICB, Inc. (the "Woodson QALICB"), was incorporated in 2019 is a special-purpose-entity lessor that operates with a sole purpose to enable the YMCA to develop the Woodson Park Early Learning Center utilizing the NMTC Program.

The Atlanta YMCA Young QALICB, Inc. (the "Young QALICB") was incorporated in 2024 is a special-purpose-entity lessor that operates with a sole purpose to enable the YMCA to finance renovations at the Andrew and Walter Young Family YMCA utilizing the NMTC Program.

ECDC, CDC, ELYC, Westside QALICB, Woodson QALICB, and Young QALICB are designated as 501(c)(3) entities by the Internal Revenue Service and were established to operate exclusively for the benefit of and to carry out the purpose of the YMCA and are all sole member limited liability corporations.

Basis of Accounting and Principles of Consolidation – The accounting and reporting policies of the YMCA and its subsidiaries comply with accounting principles generally accepted in the United States of America ("U.S. GAAP").

The consolidated financial statements include the accounts of the YMCA, ECDC, CDC, ELYC, Westside QALICB, Woodson QALICB, and Young QALICB (collectively, the "Association"). All significant inter-company accounts and transactions have been eliminated.

**YOUNG MEN'S CHRISTIAN ASSOCIATION OF METROPOLITAN ATLANTA, INC.
AND SUBSIDIARIES**
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2024 AND 2023

Note 2—Significant accounting policies and other matters

Net Assets – The Association's net assets and its support and revenues are classified based on the existence or absence of donor-imposed restrictions using the following net asset classifications:

Net Assets Without Donor Restrictions – Net assets available for use in the general operations and not subject to donor (or certain grantor) restrictions. Net assets without donor restrictions may be designated for specific purposes by the Board of Directors.

Net Assets With Donor Restrictions – Net assets subject to donor imposed or legal restrictions. Some donor imposed restrictions are temporary in nature, such as those that will be met with the passage of time or other events specified by the donor. Other donor imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity.

Gifts of long-lived assets and gifts of cash restricted for the acquisition of long-lived assets are recognized as revenue when the assets are placed in service. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

Operating Activities – Operating activities in the consolidated statements of activities reflect all transactions related to the core operations of the Association. All other transactions, including activity related to endowment earnings in excess of spend rate, other income for other long-term restricted purposes, and certain other non-recurring items are included as nonoperating activities.

Contributions – Contributions are recognized as revenue when an unconditional promise to give is made or when cash is received, if an unconditional promise does not exist. All contributions are considered to be available for unrestricted use unless specifically restricted by the donor. Amounts received that are designated for future periods or are restricted by the donor for specific purposes are reported as net assets with donor restriction. Unconditional promises to give are classified as net assets without donor restrictions. Conditional gifts, with a measurable performance or other barrier and right of return, are not recognized until the conditions on which they depend are substantially met or explicitly waived by the donor.

A donor-imposed restriction is satisfied when a stipulated time restriction expires or when a purpose restriction is accomplished. Upon satisfaction, net assets with donor restrictions are reclassified to net assets without donor restrictions and are reported in the consolidated statement of activities as net assets released from restrictions. Donor restricted contributions that are both received and released in the same year are recorded as net assets without donor restrictions.

Donor-imposed restrictions that require the principal be maintained in perpetuity reflect the principal amount of that contribution and is reported as net assets with donor restrictions. Investment income either permanently or temporarily restricted by the donor is classified as net assets with donor restriction. If no donor-imposed restriction exists investment income is classified as net assets without donor restriction.

Contributions of long-lived assets are recorded at the estimated fair value at the date of receipt and are recorded as net assets without donor restriction unless the use of such contributed assets is subject to donor-imposed restrictions. Contributed long-lived assets with donor-imposed stipulations limiting their use are reported as net assets with donor restrictions. The Association does not imply time restrictions on contributions of long-lived assets (or of other assets restricted to the purchase of long-lived assets) received without donor stipulations about how long the contributed assets must be used. As a result, contributions of cash and other assets restricted to the acquisition of long-lived assets are reported as net assets with donor restrictions; those restrictions expire when the long-lived assets are placed in service.

YOUNG MEN'S CHRISTIAN ASSOCIATION OF METROPOLITAN ATLANTA, INC. AND SUBSIDIARIES

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2024 AND 2023

Note 2—Summary of significant accounting policies (continued)

Government Grants and Contracts – The YMCA receives grant and contract funding from various federal, state, and local governments to provide a variety of program services to the public based on specific requirements included in the agreement, including eligibility, procurement, reimbursement, curriculum, staffing, and other requirements. These program services range from childcare after school programs, day camp, family programs, programs for seniors, and immigration and health and welfare related programs. Such YMCA's government grants and contracts are nonreciprocal transactions and include conditions stipulated by the government agencies and are, therefore, accounted for as conditional contributions. Direct support is recognized as conditions are satisfied, primarily as expenses are incurred.

Certain direct and indirect support from government agencies is subject to independent audit under the Office of Management and Budget Uniform Guidance and review by grantor agencies. Such review could result in the disallowance of expenditures under the terms of the grant or reductions of future grant funds. Management believes costs ultimately disallowed, if any, would not materially affect the consolidated financial position of the Association.

Donations In-Kind and Contributed Services – Donations in-kind and contributed services are recorded at their estimated fair value at the date the contribution becomes an unconditional promise to give. Donated leases are reflected as net assets with donor restriction and as land, buildings, and equipment in the consolidated financial statements. Donated materials are recorded at the time the donated items are placed into service or distributed.

Contributed services are reported at their fair value if such services create or enhance non-financial assets. These services would have been purchased if not provided by contributions and require specialized skills. A substantial number of volunteers have donated significant amounts of time and services in the Association's program operations and in its fund-raising campaigns. However, the Association does not record such contributed services as they do not meet the criteria for revenue recognition.

Revenue Recognition – The YMCA has multiple revenue streams that are accounted for as reciprocal exchange transactions including membership and program fees, and government contract revenues.

Because the YMCA's performance obligations relate to contracts with a duration of less than one year, the YMCA has elected to apply the optional exemption provided in Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") 606-10-50-14(a), *Revenue from Contracts with Customers* and, therefore, is not required to disclose the aggregate amount of the transaction price allocated to performance obligations that are unsatisfied or partially unsatisfied at the end of the reporting period. There are no incremental costs of obtaining a contract and no significant financing components.

Membership Dues and Program Fees – Membership dues and program fees consist of amounts that families and individuals pay to participate in health, fitness, education and recreation activities and programs. Members join for varying lengths of time and may cancel at any time. Members generally pay a onetime joining fee plus monthly dues in advance. Memberships provide use of the recreation facilities, access to free classes, programs and activities, and discounts to fee-based programs. The YMCA offers a variety of programs including family, childcare, day camp, resident camp, teen, scholastic, fitness, aquatics, health, immigration, and international services. Fee-based programs are available to the public. Program fees for short duration programs of two months or less, such as aquatics classes, are typically paid in advance at the time of registration. Program fees for longer duration programs, such as fee-based childcare, are usually paid monthly in advance. Cancellation provisions vary by program, but most transactions are cancellable with 15 to 30-day notice. Refunds may be available for services not provided. Financial assistance is available to members and program participants. Such financial assistance is reflected as a reduction of gross membership dues and program fees.

YOUNG MEN'S CHRISTIAN ASSOCIATION OF METROPOLITAN ATLANTA, INC. AND SUBSIDIARIES

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2024 AND 2023

Note 2—Summary of significant accounting policies (continued)

Membership dues and program fees are recognized once payment is received, over the period the membership or program service is provided, on a straight-line basis in an amount that reflects the consideration the YMCA expects to be entitled to in exchange for those services. All YMCA revenue from contracts with customers are from performance obligations satisfied over time. Prices are specific to a distinct performance obligation and do not consist of multiple transactions. Membership joining fees are fully recognized at the membership start date.

Funds received by the Association for services related to childcare, membership, and other programs that are designated for or related to future years' activities are deferred and recognized as revenue in the period in which the revenue is earned. In certain instances, gains from the sale of properties are deferred and recognized as revenue in the period in which the revenue is earned.

Cash and Cash Equivalents and Restricted Cash – Cash and cash equivalents and restricted cash are short-term, highly liquid investments with original maturities of three months or less, with the exception of cash and money market funds held in investment funds, which are considered to be investments. Cash and cash equivalents and restricted cash on hand consisted of the following at December 31:

	2024	2023
Cash and cash equivalents	\$ 9,128,219	\$ 14,955,131
Restricted cash for capital projects	1,416,697	4,857,660
	<u>\$ 10,544,916</u>	<u>\$ 19,812,791</u>

Unconditional Promises to Give – Unconditional promises to give that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of the estimated future cash flows and are discounted at the rate applicable to the year in which the pledge was made. The discount rate is commensurate with the risk associated with the ultimate collection of the unconditional promises to give, including collectability, at the date of the contribution. The discount is amortized using an effective yield over the expected collection period of the unconditional promises to give and is recorded as contribution revenue.

Accounts Receivable – Accounts receivables are stated at cost less an allowance for credit loss. The allowance for credit losses is based on the Association's assessment of the collectability of membership and program accounts receivable. In accordance with Accounting Standards Codification ("ASC") Topic 326, *Financial Instruments – Credit Losses*, the Association makes ongoing estimates relating to the collectability of accounts receivable and records an allowance for estimated losses expected from the inability of its members and participants to make required payments. The Association establishes expected credit losses by evaluating historical levels of credit losses, current economic conditions that may affect a member's and participant's ability to pay, and creditworthiness of significant members or participants. These inputs are used to determine a range of expected credit losses and an allowance is recorded within range. Accounts receivables are written off when there is no reasonable expectation of recovery.

Changes in the allowance for credit losses related to accounts receivable for the year ended December 31, 2024 were as follows:

Balance, beginning of year	\$ 606,585
Provisions	-
Write-offs, net of recoveries	-
Balance, end of year	<u>\$ 606,585</u>

**YOUNG MEN'S CHRISTIAN ASSOCIATION OF METROPOLITAN ATLANTA, INC.
AND SUBSIDIARIES**

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2024 AND 2023

Note 2—Summary of significant accounting policies (continued)

Changes in the allowance for credit losses related to accounts receivable for the year ended December 31, 2023 were as follows:

Balance, beginning of year	\$ 750,000
Impact of the adoption of the new credit loss standard	-
Provisions	-
Write-offs, net of recoveries	(143,415)
Balance, end of year	<u>\$ 606,585</u>

NMTC Leverage Loan Note Receivable – NMTC leverage loan note receivables are collateralized by the membership interests related to NMTC transactions (see Note 11) and is stated at the principal amount. Payments on NMTC leverage loan notes receivables are allocated first to accrued and unpaid interest with the remainder to the outstanding principal balance. Interest on NMTC leverage loan note receivables are recognized over the term of the notes and is calculated using the simple-interest method on principal amounts outstanding. The Association has one class of financing receivables from a highly credible institution and management assesses the credit quality of NMTC leverage loan notes receivable based on indicators such as collateralization, collection experience, and management's internal metrics. Management also reviews the collectability of NMTC leverage loan notes receivable on an ongoing basis, and no reserve has been established.

Investments – Investments in marketable securities with readily determinable fair values and all investments in debt securities are reported at fair value. Fair value is determined by reference to exchange or dealer-quoted market prices. If a quoted market price is not available, fair value is estimated using quoted market prices for similar investment securities. Alternative investments are carried at net asset value ("NAV") per share based upon financial information provided by external investment partners. Because the alternative investments are not readily marketable, the estimated value is subject to uncertainty and, therefore, may differ significantly from the value that would have been used had a ready market for the investments existed. Investment income, changes in the fair value of securities, less investment fees are reflected as investment returns in the consolidated statements of activities.

Land, Buildings, and Equipment – Land, buildings, land and leasehold improvements, finance leases, and equipment are recorded at acquisition cost or, if donated, at fair value at the date of donation. Acquisition costs include costs necessary to get the asset ready for its intended use. Certain application development costs incurred to develop internal-use software are capitalized and amortized over the expected useful life of the software application. Depreciation is computed using the straight-line method over the estimated useful lives of the assets.

Useful lives of the respective assets follow:

Land improvements	20-30 years
Buildings and improvements	30-40 years
Leasehold improvements	3-10 years
Equipment	3-10 years
Donated land leases	Lease term
Right-of-use assets	Lease term or life of underlying asset

Land, buildings, and equipment are periodically reviewed for impairment based on an assessment of future operations. The Association records impairment losses on land, buildings, and equipment used in operations when indicators of impairment are present and the estimated undiscounted cash flows expected to be generated by those assets are less than the assets' carrying amount. For the years ended December 31, 2024 and 2023, no impairment losses were recognized.

YOUNG MEN'S CHRISTIAN ASSOCIATION OF METROPOLITAN ATLANTA, INC. AND SUBSIDIARIES

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

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Note 2—Summary of significant accounting policies (continued)

Fair Value Measurements – The Association records certain assets and liabilities at fair value. Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants at the measurement date. Accounting Standards Codification (“ASC”) 820, *Fair Value Measurements and Disclosures*, establishes a three-level fair value hierarchy that prioritizes the inputs used to measure fair value. This hierarchy requires entities to maximize the use of observable inputs and minimize the use of unobservable inputs.

The three levels of inputs used to measure fair value are as follows:

Level 1 – Quoted market prices for identical assets or liabilities to which an entity has access at the measurement date.

Level 2 – Inputs and information other than quoted market indices included in Level 1 that are observable for the asset or liability, either directly or indirectly. Level 2 inputs include: (a) quoted prices for similar assets or liabilities in active markets; (b) quoted prices for identical or similar assets in markets that are not active; (c) observable inputs other than quoted prices for the asset or liability; and (d) inputs derived principally from, or corroborated by, observable market data by correlation or by other means.

Level 3 – Inputs that are unobservable and significant to the overall fair value measurement of the asset or liability. Unobservable inputs should be used to measure the fair value to the extent that observable inputs are not available.

Observable inputs reflect the assumptions market participants would use in pricing the asset or liability and are developed from sources independent of the reporting entity. Unobservable inputs reflect the reporting Association’s own assumptions about the assumptions market participants would use in pricing the asset or liability and are developed based on the best information available in the circumstances. The availability of observable market data is monitored to assess the appropriate classification of financial instruments within the fair value hierarchy. The asset’s or liability’s fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used maximize the use of observable inputs and minimize the use of unobservable inputs.

The Association has placed funds for investment with entities that measure the fair value of those investments on the basis of NAV per share. These entities have established, for accounting purposes, an initial unit value for an accounting unit of the participants’ accounts based on the participants’ net assets divided by the unit value. At all times, the total value of the participants’ net assets, divided by the total of all participants’ units, will equal the unit value. The unit value of the net assets will be determined on the valuation date.

Concentrations of Credit and Market Risk – Financial instruments that potentially expose the Association to concentrations of credit and market risk consist primarily of cash and cash equivalents, accounts and grants receivables, and unconditional promises to give. The Association places its cash and cash equivalents on deposit are maintained at large multistate financial institutions. The Federal Deposit Insurance Corporation covers \$250,000 for substantially all depository accounts. The Association from time to time may have amounts on deposit in excess of the insured limits. Accounts and grants receivable are due from a large number of government agencies, entities and individuals, therefore, diversifying the related concentration of credit risk. Unconditional promises to give are concentrated in a small number of entities located in Atlanta, Georgia.

Custodial Liability – Custodial liabilities represent cash held for others in which the YMCA acts as a fiscal agent.

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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

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Note 2—Summary of significant accounting policies (continued)

Leases – The Association leases certain equipment. The determination of whether an arrangement is a lease is made at the lease's inception. For contracts entered into on or after the effective date or at the inception of a contract, the Association assessed whether the contract is, or contains, a lease. The assessment is based on: (1) whether the contract involves the use of a distinct identified asset, (2) whether the Association obtains the right to substantially all the economic benefit from the use of the asset throughout the period, and (3) whether the Association has the right to direct the use of the asset.

Right-of-use ("ROU") assets and lease liabilities are recognized at the commencement date based on the present value of the future minimum lease payments over the lease term. Renewal and termination clauses are factored into the determination of the lease term if it is reasonably certain that these options would be exercised by the Association. Lease assets are amortized over the lease term unless there is a transfer of title or purchase option reasonably certain of exercise, in which case the asset life is used. Certain of the Association's lease agreements include variable payments. Variable lease payments not dependent on an index or rate primarily consist of common area maintenance, property tax, and property insurance charges and are not included in the calculation of the ROU asset and lease liability and are expensed as incurred. To determine the present value of lease payments, the Association uses the implicit rate when it is readily determinable. As most of the Association's leases do not provide an implicit rate, the Association has elected to utilize the risk-free discount rate to calculate lease assets and liabilities.

Functional Expenses – The costs of providing programs and other activities have been summarized on a functional basis in the accompanying consolidated statements of activities and consolidated statements of functional expenses. Accordingly, certain costs have been allocated to program services and supporting services. The expenses that are allocated include depreciation and amortization which is allocated by direct cost, as well as salaries and wages, benefits, payroll taxes, professional services, office expenses, information technology, interest, insurance, and other, which are allocated on the basis of estimates of time and effort.

Income Taxes – The YMCA and its subsidiaries are not-for-profit organizations that are exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code ("IRC"). Additionally, they are not private foundations pursuant to IRC Section 509(a)(1).

The Association utilizes the accounting requirements associated with uncertainty in income taxes using the provisions of FASB ASC 740, *Income Taxes*. Using that guidance, tax positions initially need to be recognized in the consolidated financial statements when it is more likely-than-not the positions will be sustained upon examination by the tax authorities. Management has determined that there are no material uncertain positions that require recognition in the consolidated financial statements. Additionally, no provision for income taxes is reflected in these consolidated financial statements. Interest and penalties would be recognized as tax expense; however, there is no interest or penalties recognized in the consolidated statements of activities.

Use of Estimates – The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the consolidated financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results may differ from those estimates.

Presentation of Certain Prior Year Information – The consolidated financial statements include certain summarized comparative information from the prior year in total. Such information does not include sufficient detail to constitute a presentation in conformity with U.S. GAAP. Accordingly, such information should be read in conjunction with the Association's consolidated financial statements for the year ended December 31, 2023, from which the summarized information was derived.

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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2024 AND 2023

Note 3—Liquidity and availability of resources

Financial assets available for general expenditure that is without donor or other restrictions limiting their use, within one year of the consolidated statements of financial position date comprise the following at December 31:

	2024	2023
Financial assets, at year-end		
Cash and cash equivalents	\$ 9,128,219	\$ 14,955,131
Accounts receivable, net	2,378,812	3,064,269
Governmental grants receivable	1,345,400	1,669,631
Unconditional promises to give, net	47,498	381,363
Other investments	4,054,074	3,863,959
Total financial assets at year-end	16,954,003	23,934,353
Resources appropriated by the Board and available for next year:		
Appropriation from Board-designated endowments	409,636	428,308
Appropriation from donor-restricted endowments	1,162,687	1,213,157
Total resources appropriated	1,572,323	1,641,465
Total financial assets and board appropriations	18,526,326	25,575,818
Less net assets unavailable to meet cash needs for general expenditures within one year:		
Custodial liabilities	(1,377)	(325,638)
Employee retention tax credit funds received	(5,612,156)	(5,612,146)
Subject to purposes restrictions	(17,091,964)	(16,916,833)
Financial assets not available to be used within one year	<u>\$ (4,179,171)</u>	<u>\$ 2,721,201</u>

The Association obtains certain support from donor-restricted contributions. Because a donor's restriction requires resources to be used for a particular purpose or in a future period, the Association must maintain sufficient resources to meet those responsibilities of its donors. Investment returns from donor-restricted endowments that are restricted for specific purposes or for time are not available for general expenditure.

The Association's board designated endowment is subject to the same annual spending policy as donor-restricted endowments. The board-designated endowment was \$8,020,194 and \$8,361,430 at December 31, 2024 and 2023, respectively. Although the Association does not intend to spend from this board-designated endowment, other than amounts appropriated for general expenditure, these amounts could be made available if necessary.

A part of the Association's liquidity management plan includes cash reserves growth. To meet this objective, the Association's board established an operating reserve and invests excess cash in various investment vehicles. The board-designated operating reserve was \$4,054,074 and \$3,863,959 at December 31, 2024 and 2023, respectively. Although the Association does not intend to spend from this board-designated operating reserve these amounts could be made available if necessary.

As described in Note 10, the Association also has a line of credit in the amount of \$5,000,000. There were no amounts available on the line of credit at December 31, 2024.

In July 2023, the Association received employee retention tax credit net proceeds of \$5,612,146. Management is currently assessing the Association's eligibility to receive these funds and has record the proceeds received as a liability in accounts payable on the statements of financial position at December 31, 2024 and 2023.

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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

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Note 4—Unconditional promises to give

Unconditional promises to give, net are expected to be realized at December 31 as follows:

	2024	2023
Promises to give due in less than one year	\$ 50,000	\$ 545,229
Promises to give due in one to five years	-	-
	50,000	545,229
Allowance for uncollectible promises to give	(2,502)	(163,866)
	<u>\$ 47,498</u>	<u>\$ 381,363</u>

At December 31, 2024, one donor made up 100% of the pledges receivable balance. At December 31, 2023, two donors made up 56% of the pledges receivable balance.

Note 5—Investments

Investments consist of the following at December 31:

	2024	2023
Cash and money market funds	\$ 87,202	\$ 269,273
Domestic equities	14,180,852	12,183,062
International equities	3,308,505	2,844,936
Mutual funds	2,236,129	1,064,867
U.S. government and agency securities	6,106,371	3,789,636
Corporate bonds	7,392,620	14,125,302
Exchange traded funds	-	205,097
Private equity funds	1,479,285	1,426,444
Other	66,925	66,924
	<u>\$ 34,857,889</u>	<u>\$ 35,975,541</u>

Investment return, net for the years ended December 31 consisted of the following:

	2024	2023
Interest and dividends	\$ 1,696,143	\$ 1,376,183
Realized and unrealized gains, net	1,986,960	1,248,078
Subtotal	3,683,103	2,624,261
Less investment management expenses	(105,285)	(95,853)
Investment return, net	<u>\$ 3,577,818</u>	<u>\$ 2,528,408</u>

YOUNG MEN'S CHRISTIAN ASSOCIATION OF METROPOLITAN ATLANTA, INC. AND SUBSIDIARIES

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2024 AND 2023

Note 6—Fair value measurements

Required disclosures concerning the estimated fair value of financial instruments are presented below. The following tables summarize the required fair value disclosures and measurements at December 31, 2024 and 2023 for assets measured at fair value on a recurring basis under ASC 820, *Fair Value Measurements and Disclosures*:

Fair Value Measurements at December 31, 2024:					
	Total	Level 1	Level 2	Level 3	NAV
Assets					
Investments:					
Cash and money market funds	\$ 87,202	\$ 87,202	\$ -	\$ -	\$ -
Domestic equities	14,180,852	14,180,852	-	-	-
International equities	3,308,505	3,308,505	-	-	-
Mutual funds	2,236,129	2,236,129	-	-	-
U.S. government and agency securities	6,106,371	6,106,371	-	-	-
Corporate bonds	7,392,620	-	7,392,620	-	-
Exchange traded funds	-	-	-	-	-
Private equity funds*	1,479,285	-	-	-	1,479,285
Other	66,925	-	-	66,925	-
Total	\$ 34,857,889	\$ 25,919,059	\$ 7,392,620	\$ 66,925	\$ 1,479,285
Fair Value Measurements at December 31, 2023:					
	Total	Level 1	Level 2	Level 3	NAV
Assets					
Investments:					
Cash and money market funds	\$ 269,273	\$ 269,273	\$ -	\$ -	\$ -
Domestic equities	12,183,062	12,183,062	-	-	-
International equities	2,844,936	2,844,936	-	-	-
Mutual funds	1,064,867	1,064,867	-	-	-
U.S. government and agency securities	3,789,636	3,789,636	-	-	-
Corporate bonds	14,125,302	-	14,125,302	-	-
Exchange traded funds	205,097	205,097	-	-	-
Private equity funds*	1,426,444	-	-	-	1,426,444
Other	66,924	-	-	66,924	-
Total	\$ 35,975,541	\$ 20,356,871	\$ 14,125,302	\$ 66,924	\$ 1,426,444

* In accordance with ASC Subtopic 820-10, certain investments that are measured at fair value using NAV per share (or its equivalent) practical expedient have not been classified in the fair value hierarchy. The fair value amounts presented in these tables are intended to permit reconciliation of the fair value hierarchy to the amounts presented in the statements of financial position.

YOUNG MEN'S CHRISTIAN ASSOCIATION OF METROPOLITAN ATLANTA, INC. AND SUBSIDIARIES

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2024 AND 2023

Note 6—Fair value measurements (continued)

Following are descriptions of the valuation methodologies used for assets and liabilities measured at fair value.

- Money market funds and exchange traded funds are principally valued at the regular trading session closing price on the exchange or market in which such funds are principally traded on the last business day of each period presented using the market approach.
- Equities and mutual funds are principally valued at the regular trading session closing price on the exchange or market in which such securities are principally traded on the last business day of each period presented using the market approach.
- United States government and agency securities are valued on the basis of evaluated prices provided by independent pricing services when such processes are believed to reflect the fair market value of such securities using the income approach.
- Interest rate swaps consist of swap contracts and are valued primarily based on data readily observable in public markets presented using the income approach.

The preceding valuation methodologies may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Association believes its valuation methodologies are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

For entities that calculate NAV per share (or its equivalent), the following table provides information about the probability of investments being sold at amounts different from NAV per share for the year ended December 31, 2024:

	<u>Fair Value</u>	<u>Unfunded Commitments</u>	<u>Redemption Frequency</u>	<u>Redemption Notice Period</u>
Commonfund Capital Global Private Equity Partners II, L.P.	\$ 1,156,908	\$ 119,700	N/A	N/A
Versus Capital Real Assets Fund LLC	322,377	18,000	N/A	N/A
Total	<u>\$ 1,479,285</u>	<u>\$ 137,700</u>		

- (a) The Fund represents illiquid investments in private equity with a long term investment horizon and a high risk and return profile. This is intended to augment public equity exposure and generate returns in excess of public equities.
- (b) The Fund is designed to serve as a core real assets holding and provides exposure to private infrastructure, private farmland, private timberland and public real assets by investing in institutional private real assets funds and institutional real assets securities managers. The intent is to provide investors with exposure to the private asset classes and exposure to managers who might not be available to the general investing public. The fund's target allocation is 20% publicly traded real asset securities and 80% direct private real asset investment funds, which is invested across private infrastructure, farmland and timberland funds. The former typically serves as liquidity to fund capital calls by the private real asset subadvisers and fund redemptions. The Fund manager takes a global approach when constructing the portfolio.

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Note 7—Land, buildings, and equipment, net

The components of land, buildings, and equipment recorded in the consolidated financial statements are as follows at December 31:

	2024	2023
Land and land improvements	\$ 65,331,033	\$ 65,012,258
Buildings and improvements	251,745,800	250,838,737
Leasehold improvements	18,753,144	18,497,317
Equipment	66,896,658	63,603,969
Donated land and facility use leases	35,918,133	35,918,133
Finance lease right-of-use assets	5,342,569	4,889,223
Construction in progress	12,450,561	8,618,004
	<u>456,437,898</u>	<u>447,377,641</u>
Accumulated amortization on finance lease right-of-use assets	(1,915,450)	(1,051,496)
Accumulated depreciation and other amortization	<u>(208,616,745)</u>	<u>(198,016,617)</u>
	<u><u>\$ 245,905,703</u></u>	<u><u>\$ 248,309,528</u></u>

Depreciation and amortization expense was \$11,464,077 and \$11,501,258 for the years ended December 31, 2024 and 2023, respectively.

Donated land and facility use leases consisted of the following at December 31, the fair value at the donation date was based on appraisals performed by a third party:

Donated Land and Facility Use Leases	Fair Value at Donation Date	Unamortized Value at December 31, 2024	Unamortized Value at December 31, 2023	Year of Lease Start Date	Lease Term
Facility use – City of Alpharetta	\$ 2,100,000	\$ 1,710,458	\$ 1,730,007	1998	50 years
Land use - East Lake Community	595,000	549,759	554,337	2001	54 years
Facility use - Atlanta Housing Authority	3,650,000	875,348	1,115,762	1998	30 years
Land use - City of Covington	335,000	154,074	172,210	1999	30 years
Land use - Atlanta Housing Authority	1,250,000	1,213,152	1,217,025	2004	57 years
Facility use - City of Canton	17,588,133	16,589,442	16,685,092	2006	49 years
Facility use - DeKalb County	10,050,000	6,030,000	6,365,000	2012	30 years
Land use – Bartow County	350,000	115,285	133,919	2010	20 years
	<u>\$ 35,918,133</u>	<u>\$ 27,237,518</u>	<u>\$ 27,973,352</u>		

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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

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Note 8—Contributions of nonfinancial assets

The Association received the following donated nonfinancial assets for the years ended December 31:

	2024	2023
Consulting and teaching services - Head Start Program	\$ 7,450,542	\$ 6,425,975
Donated space - Head Start Program	3,235,750	3,235,750
Capitalized donated land and facility use leases	-	2,148,975
Facility enhancements	-	440,716
Other	85,260	94,011
	<u>\$ 10,771,552</u>	<u>\$ 12,345,427</u>

The Association generally receives contributed nonfinancial assets and utilizes them in support of its mission. The Association recognizes these in-kind contributed nonfinancial assets at their estimated fair value on the date of receipt. The estimated fair value is determined by either valuation reports provided by organization providing the donation or by appraisal performed by a third party.

Contributed nonfinancial assets are generally not sold but are utilized to support the Association's programmatic work in support of its mission. The Association also recognizes contributed services as in-kind revenues at their estimated fair value on the date of receipt if they create or enhance nonfinancial assets or they require specialized skills that would need to be purchased if they were not donated. No contributed nonfinancial assets with donor restrictions were received during the years ended December 31, 2024 and 2023.

Note 9—Deferred revenue

Deferred revenue includes the following at December 31:

	2024	2023
Membership fees	\$ 48,807	\$ 2,808,415
Program fees	4,666,146	2,802,312
Deferred gain on sale of properties	635,453	663,081
Miscellaneous	831,619	1,031,778
	<u>\$ 6,182,025</u>	<u>\$ 7,305,586</u>

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Note 10—Bonds payable, note payable, and line of credit

Bonds and notes payable include the following at December 31:

	2024	2023
Bonds payable	\$ 60,300,000	\$ 60,800,000
Less unamortized debt issuance costs	(1,216,439)	(1,362,205)
	<u>\$ 59,083,561</u>	<u>\$ 59,437,795</u>

Term Loan – In 2021, the YMCA entered into a two-year term loan agreement in the amount of \$65,000,000. Interest accrued at LIBOR plus 2% (effective rate of 6% as of December 31, 2022). The term loan agreement was subsequently amended and restated and at that time, the Association paid \$3,000,000 on the loan and the interest rate was amended to the Secured Overnight Financing Rate (“SOFR”) with a floor of 1.45%. During the year ended December 31, 2023, the YMCA was scheduled to make four principal payments of \$500,000 each on March 31, June 30, September 30, and December 31. The remaining principal was due on January 7, 2024, the maturity date. On December 14, 2023, the term note was refinanced with development authority revenue bonds. The term loan was collateralized by the assets of the YMCA

Bonds Payable – On December 14, 2023, the YMCA issued \$60,800,000 of Tax-Exempt and Taxable Bonds, Series 2023 Bonds (“2023 Bonds”). The 2023 bonds were issued and used to fully refinance the Term loan entered into in 2021. The sole purchaser of the 2023 Bonds is a financial institution. The 2023 Bonds were issued in nine series.

The outstanding balance of the 2023 Bonds at December 31 are as follows:

	2024	2023
Tax Exempt Series:		
2023A-1, Development Authority of Fulton County, Revenue Bonds	\$ 6,700,000	\$ 6,700,000
2023B-1, Development Authority of Dekalb County, Revenue Bonds	7,900,000	7,900,000
2023C-1, Development Authority of Forsyth County, Revenue Bonds	10,500,000	10,500,000
2023D-1, Coweta County Development Authority, Revenue Bonds	12,000,000	12,000,000
Taxable Series:		
2023Y, Association Revenue Bonds	13,900,000	14,400,000
2023A-2, Development Authority of Fulton County, Revenue Bonds	5,600,000	5,600,000
2023B-2, Development Authority of Dekalb County, Revenue Bonds	2,700,000	2,700,000
2023C-2, Development Authority of Forsyth County, Revenue Bonds	700,000	700,000
2023D-2, Coweta County Development Authority, Revenue Bonds	300,000	300,000
	<u>\$ 60,300,000</u>	<u>\$ 60,800,000</u>

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Note 10—Bonds payable, note payable, and line of credit (continued)

Future principal maturities of notes payable subsequent to June 30, 2024 are as follows:

2025	\$	500,000
2026		500,000
2027		656,000
2028		1,584,325
2029		880,743
Thereafter		56,178,932
	\$	<u>60,300,000</u>

The 2023 Bonds agreements include financial covenants that require the Association to maintain a historical debt service ratio, a liquidity ratio and to provide audited and unaudited financial statements within a specified period of time. At December 31, 2023, management of the Association believes it is in compliance with these covenants.

Interest Rate Swap Agreements – As part of an overall risk management strategy to minimize the effect of the fluctuations in the variable interest rate, in August 2016 the Association entered into two interest rate swap agreements. On December 12, 2023, the Association terminated these interest rate swap agreements and recognized a gain of \$1,082,473 in the consolidated statement of activities on the termination.

Revolving Line of Credit Arrangements – On December 14, 2023, the Association entered into an unsecured revolving line of credit in the amount of \$5,000,000. The variable interest rate is the adjusted term secured overnight financing rate ("SOFR Rate") plus 1.85%; provided, however, if the interest rate has been converted to bear interest at the greater of the Prime Rate or 2.5% the line of credit will bear interest at that rate (6.3% at December 31, 2024). There is an unused facility fee of .30% per annum on the daily amount of the undrawn portion of the revolving commitment. As of December 31, 2024, the outstanding balance on the line of credit was \$5,000,000. As of December 31, 2023, there were no amounts outstanding on the line of credit.

The line of credit includes financial covenants financial covenants that require the Association to maintain a historical debt service ratio, a liquidity ratio and to provide audited and unaudited financial statements within a specified period of time. At December 31, 2024, management of the Association believes it is in compliance with these covenants.

Interest expenses incurred on bonds and notes payable for the years ended December 31, 2024 and 2023 totaled \$3,364,331 and \$3,875,681, respectively.

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Note 11—New Market Tax Credit financing transactions

The NMTC program was designed to stimulate investment and economic growth in low-income communities by offering taxpayers a 39% tax credit against federal income taxes over a seven-year period for Qualified Equity Investments ("QEI") in designated Community Development Entities ("CDE"). CDEs receive NMTC allocations pursuant to Section 45D of the IRC. These designated CDEs must use substantially all of the proceeds to make Qualified Low-Income Community Investments. To earn the tax credit, the QEI must remain invested in the CDE for a seven-year period. Also, the entity receiving the loans needs to be treated as a Qualified Active Low-Income Community Business ("QALICB") for the duration of the seven-year period.

In 2022, AEMI Fund XXIX, LLC made NMTC enhanced loans totaling \$9,800,000, the QALICB NMTC Loan, to the Young QALICB for renovations to the Andrew and Walter Young Family YMCA. The YFYMCA Atlanta Investment Fund, LLC (the "Young YMCA Investment Fund"), a Georgia limited liability company, contributed capital totaling \$10,000,000 to the CDE's as a capital contribution. Truist Community Capital, LLC invested \$3,120,000 in the Young YMCA Investment Fund and the YMCA made a loan, YMCA Investment Fund leverage loan note receivable, of \$7,180,000 to the YMCA Investment Fund. All principal on the leverage loan note receivable is due and payable on December 1, 2052, the maturity date. The leverage loan note receivable bears interest at 1.362% per annum.

The Young QALICB NMTC Loan has an interest rate of 1.00% per annum and interest shall be paid quarterly on the outstanding principal balance until the end of the credit period which is December 1, 2056. The Young QALICB NMTC Loan is not eligible for prepayment and the entire principal amount outstanding is due and payable on the maturity date. At the NMTC Loan's maturity date, Young QALICB will pay the Sub CDE's the principal amounts due. The Sub-CDE's will distribute the principal amounts to the Young YMCA Investment Fund and the Young YMCA Investment Fund will repay the YMCA the leverage loan note receivable. At the Young QALICB NMTC Loan's maturity date, the YMCA is able to purchase the outstanding interests in the YMCA Investment Fund at a nominal amount.

In 2019, NFF New Markets Fund XXXVIII, LLC and ST CDE LXIV, LLC made NMTC enhanced loans totaling \$10,730,000, QALICB NMTC Loan, to the Woodson QALICB to develop the Woodson Park Early Learning Center. The GP YMCA Atlanta Investment Fund, LLC (the "GP YMCA Investment Fund"), a Georgia limited liability company, contributed capital totaling \$9,000,000 to the CDE's as a capital contribution. SunTrust Community Capital invested \$4,290,000 in the GP YMCA Investment Fund and the YMCA made a loan, YMCA leverage loan note receivable, of \$7,353,500 to the YMCA Investment Fund. All principal on the leverage loan note receivable is due and payable on June 1, 2048, the maturity date. The leverage loan note receivable bears interest at 1.42% per annum.

The Woodson QALICB NMTC Loan has an interest rate of 1.00% per annum and interest shall be paid quarterly on the outstanding principal balance until the end of the credit period which is December 1, 2025. The Woodson QALICB NMTC Loan is not eligible for prepayment and the entire principal amount outstanding is due and payable on the maturity date. At the NMTC Loan's maturity date, Woodson QALICB will pay the Sub CDE's the principal amounts due. The Sub-CDE's will distribute the principal amounts to the GP YMCA Investment Fund and the GP YMCA Investment Fund will repay the YMCA the leverage loan note receivable. At the Woodson QALICB NMTC Loan's maturity date, the YMCA is able to purchase the outstanding interests in the YMCA Investment Fund at a nominal amount.

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Note 11—New Market Tax Credit financing transactions (continued)

In 2017, AEMI Fund XVI, LLC, ST CDE LXXXI, LLC, and MBS-UI Sub-CDE 37, LLC (Sub CDE's) made NMTC enhanced loans totaling \$21,700,000, the QALICB NMTC Loan, to the Westside QALICB to develop the Leadership and Learning Center. The YMCA of Metro Atlanta Investment Fund, LLC (YMCA Investment Fund), a Georgia limited liability company, contributed capital totaling \$22,000,000 to the Sub CDE's as a capital contribution. SunTrust Community Capital invested \$7,378,800 in the YMCA Investment Fund and the YMCA made a loan, YMCA leverage loan note receivable, of \$14,893,700 to the YMCA Investment Fund. All principal on the leverage loan note receivable is due and payable on October 5, 2044, the maturity date. The leverage loan note receivable bears interest at 1.42% per annum.

The Westside QALICB NMTC Loan has an interest rate of 1.25% per annum and interest shall be paid annually on the outstanding principal balance until the end of the credit period which is October 5, 2024. The Westside QALICB NMTC Loan is not eligible for prepayment and the entire principal amount outstanding is due and payable on the maturity date. At the NMTC Loan's maturity date, the Westside QALICB will pay the Sub CDE's the principal amounts due. The Sub-CDE's will distribute the principal amounts to the YMCA Investment Fund and the YMCA Investment Funds will repay the YMCA the YMCA Investment Fund Leverage Loan. At the Westside QALICB NMTC Loan's maturity date, the YMCA is able to purchase the outstanding interests in the YMCA Investment Fund at a nominal amount.

The seven-year compliance period for the Westside NMTC transaction ended in October 2024, at which time the YMCA exercised its option to purchase the outstanding interests in the YMCA Investment Fund. All the related notes receivable and payables were subsequently cancelled as the YMCA then completed the unwind process for the Westside QALICB NMTC financing; resulting in the recognition of a gain of \$6,568,749 during the year ended December 31, 2024. All assets and liabilities of previously held by the Westside QALICB were then transferred to the YMCA. Effective April 28, 2025, the Board of Directors of the Westside QALICB unanimously consented to the dissolution of the Westside QALICB.

NMTC leverage loan notes receivable totaled \$14,533,500 and \$29,427,200 at December 31, 2024 and 2023, respectively, and are reported in the consolidated statements of financial position. Total interest income earned on the NMTC leverage loan notes receivable was \$220,332 and \$413,156 for the years ended December 31, 2024 and 2023, respectively.

NMTC notes payable, net totaled \$19,780,045 and \$40,941,196 at December 31, 2024 and 2023, respectively, and is net of unamortized deferred financing costs of \$749,955 and \$1,288,804 at December 31, 2024 and 2023, respectively. Total interest expense on the NMTC notes payable was \$279,719 and \$481,472 for the years ended December 31, 2024 and 2023, respectively.

Note 12—Retirement plans

The Association participates in a defined contribution, individual account, money purchase, retirement plan (the "Plan") which is administered by the Young Men's Christian Association Retirement Fund (the "Retirement Fund"), a separately incorporated entity. The Plan is for the benefit of all eligible employees of the Association who qualify under the participation requirements. The Association remits monthly contributions, which are based on a percentage of the participating employee's salary, to the Retirement Fund. Contributions to the Plan totaled \$1,953,002 and \$1,705,013 for the years ended December 31, 2024 and 2023, respectively. The Retirement Fund qualifies as a church pension plan and is a non-profit, tax-exempt New York State corporation.

ECDC participates in a defined contribution plan administered by the Teachers Insurance and Annuity Association ("TIAA"). This defined contribution plan is for the benefit of all eligible employees of ECDC. The Association remits monthly contributions, which are based on a percentage of the participating employee's salary, to TIAA. Contributions to this defined contribution plan totaled \$1,099,104 and \$1,005,243 for the years ended December 31, 2024 and 2023, respectively. This defined contribution plan is operated under Section 403(b) of the Internal Revenue Code.

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Note 13—Net assets with donor restrictions

Net assets with donor restrictions are restricted for the following purposes as of December 31:

	2024	2023
Subject to expenditure for the following specified purposes:		
Construction or acquisition of land, buildings, and equipment	\$ 13,714,757	\$ 14,122,350
Special purpose gifts	3,377,207	2,794,483
Subject to the passage of time:		
Donated land and facility use leases	27,237,518	27,973,352
	<u>44,329,482</u>	<u>44,890,185</u>
Endowments:		
Subject to YMCA endowment spending policy and appropriation for the following purposes:		
General use	2,447,345	2,551,472
Programs	20,269,351	21,131,755
Investment - restricted in perpetuity	66,925	66,925
	<u>22,783,621</u>	<u>23,750,152</u>
	<u><u>\$ 67,113,103</u></u>	<u><u>\$ 68,640,337</u></u>

Net assets released from donor restrictions were for the following purposes at December 31:

	2024	2023
Subject to expenditure for the following specified purposes:		
Construction or acquisition of land, buildings, and equipment	\$ 737,422	\$ 8,373,792
Special purpose gifts	5,288,022	4,519,505
Subject to the passage of time:		
Donated land and facility use leases	735,834	561,277
	<u>6,761,278</u>	<u>13,454,574</u>
Restricted-purpose spending rate distributions and appropriations:		
General use	356,313	177,664
Programs	2,951,045	1,468,802
	<u>3,307,358</u>	<u>1,646,466</u>
	<u><u>\$ 10,068,636</u></u>	<u><u>\$ 15,101,040</u></u>

During the year ended December 31, 2023, a reclassification of \$2,752,887 was made between net assets without donor restricted and net assets with donor restricted to properly reflect the donor restricted net assets related to donated land leases.

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Note 14—Endowments

The Association's endowment consists of 37 individual funds established for a variety of purposes and includes both donor-restricted and board-designated endowment funds.

Interpretation of Relevant Law – The Board of Directors of the Association has interpreted the Uniform Prudent Management of Institutional Funds Act ("UPMIFA") in the state of Georgia as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Association classifies as net assets with donor restrictions: (a) the original value of gifts donated to the perpetual endowment, (b) the original value of subsequent gifts to the perpetual endowment, and (c) accumulations to the perpetual endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. Donor restricted amounts not retained in perpetuity are classified as net assets with donor restrictions until those amounts are appropriated for expenditure by the Association in a manner consistent with the standard of prudence prescribed by UPMIFA.

In accordance with UPMIFA, the Association considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- The duration and preservation of the endowment fund
- The purposes of the Association and the donor-restricted endowment fund
- General economic conditions
- The possible effects of inflation and deflation
- The expected total return from income and the appreciation (depreciation) of investments
- Other resources of the Association
- The investment policies of the Association

Endowment net asset consist of the following as of December 31, 2024 is as follows:

	Without Donor Restrictions	With Donor Restrictions	Total
Board-designated	\$ 8,020,194	\$ -	\$ 8,020,194
Donor Restricted:			
Original donor-restricted gift amount and amounts required to be maintained in perpetuity by donor	-	19,047,692	19,047,692
Accumulated investment gains	-	3,735,929	3,735,929
	<u>\$ 8,020,194</u>	<u>\$ 22,783,621</u>	<u>\$ 30,803,815</u>

Endowment net asset consist of the following as of December 31, 2023 is as follows:

	Without Donor Restrictions	With Donor Restrictions	Total
Board-designated	\$ 8,361,430	\$ -	\$ 8,361,430
Donor Restricted:			
Original donor-restricted gift amount and amounts required to be maintained in perpetuity by donor	-	19,047,692	19,047,692
Accumulated investment gains	-	4,702,460	4,702,460
	<u>\$ 8,361,430</u>	<u>\$ 23,750,152</u>	<u>\$ 32,111,582</u>

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Note 14—Endowments (continued)

The changes in endowment net assets for the year ended December 31, 2024 are as follows:

	Without Donor Restrictions	With Donor Restrictions	Total
Endowment net assets as of January 1, 2024	\$ 8,361,430	\$ 23,750,152	\$ 32,111,582
Investment returns, net	826,436	2,340,827	3,167,263
Contributions	-	-	-
Appropriated for expenditure	(1,167,672)	(3,307,358)	(4,475,030)
Endowment net assets as of December 31, 2024	<u>\$ 8,020,194</u>	<u>\$ 22,783,621</u>	<u>\$ 30,803,815</u>

The changes in endowment net assets for the year ended December 31, 2023 are as follows:

	Without Donor Restrictions	With Donor Restrictions	Total
Endowment net assets as of January 1, 2023	\$ 8,392,830	\$ 23,784,444	\$ 32,177,274
Investment returns, net	552,369	1,557,909	2,110,278
Contributions	-	54,265	54,265
Appropriated for expenditure	(583,769)	(1,646,466)	(2,230,235)
Endowment net assets as of December 31, 2023	<u>\$ 8,361,430</u>	<u>\$ 23,750,152</u>	<u>\$ 32,111,582</u>

From time to time, certain donor restricted endowments funds may have fair values less than the amount required to be maintained by donors or by law (underwater endowments). The Association's interpreted UPMIFA to permit spending from underwater endowments accordance with prudent measures required under law. At December 31, 2024 and 2023, the Association had no underwater endowments.

Spending Policy – The Association's objective is to maintain the purchasing power of the endowment assets held in perpetuity or for a specified term as well as to provide additional real growth through new gifts and investment return. The Association has an endowment spending policy to spend the investment earnings from the endowment fund assets that is based on a total return formula and considers the long-term expected return. The Association has a policy of appropriating for distribution each year up to 5% of the related investments' average market value for the prior 12 quarters less investment expenses for the current year calculated at June 30 of the prior year. During the years ended December 31, 2023, the Board approved a 7% distribution from the endowment.

Return Objectives and Risk Parameters – The Association's investment policy for endowment assets was monitored by the Finance and Audit Committee of its Board of Directors. Endowment assets include those assets of donor-restricted funds that the Association must hold in perpetuity or for a donor-specified period(s) as well as board-designated funds. In addition to the spending policy, the investment policy describes the objective for the fund and sets ranges for asset allocation. The objective is to earn the highest possible total return consistent with a level of risk suitable for these assets. At a minimum, long-term rates of return should be equal to an amount sufficient to maintain the purchasing power of these assets and provide necessary capital to fund the spending policy. The desired minimum rate of return is equal to the Consumer Price Index (CPI) plus 500 basis points on an annualized basis. Actual returns in any given year may vary from this amount.

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Note 14—Endowments (continued)

To satisfy its long-term rate-of-return objectives, the Association relies on a total return approach with a significant portion of the funds invested to seek growth of principal over time. The endowment assets are invested for the long-term, and a higher short-term volatility in these assets is expected. The following is a summary of the asset allocation guidelines, with allowable ranges for each asset type:

Asset Category	Minimum	Target	Maximum
Cash	0%	0%	30%
Fixed income securities	10%	30%	50%
Equity securities	40%	70%	90%
Alternative assets	0%	0%	15%

Note 15—Related party transactions

The Association transacts business with several companies that have officers or directors on the Association's Board of Directors. There were no fees paid to related parties for the year ended December 31, 2024 related to construction services. Fees paid to related parties totaled \$4,448,059 for the year ended December 31, 2023 related to construction services.

Note 16—Commitments and contingencies

Contract Commitments – Authorized commitments for construction projects totaled approximately \$814,000 and \$8,689,000 as of December 31, 2024 and 2023, respectively.

Federal and State Funding – Federally funded programs are subject to special audits. Such audits could result in claims against the resources of the Association. No provision has been made for any liabilities that may arise from such audits since the amounts, if any, cannot be determined at this date.

Leases – The Association has obligations as a lessee for fitness equipment and buses with initial noncancelable terms in excess of one year. The Association has classified these leases as finance leases.

Required supplemental information related to the Association's finance leases as of and for the year ended December 31, 2024 is as follows:

Cash Flow Information:

Cash paid for amounts included in the measurement of lease liabilities:

Operating cash flows from finance leases (i.e., interest)	\$	251,477
Financing cash flows from finance leases (i.e., principal portion)	\$	863,955

Lease Term and Discount Rate:

Weighted average remaining lease term - finance leases	4.0 years
Weighted average discount rate - finance leases	5.91%

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Note 16—Commitments and contingencies (continued)

Required supplemental information related to the Association's finance leases as of and for the year ended December 31, 2023 is as follows:

Cash Flow Information:

Cash paid for amounts included in the measurement of lease liabilities:

Operating cash flows from finance leases (i.e., interest)	\$ 125,674
Financing cash flows from finance leases (i.e., principal portion)	\$ 919,860

Lease Term and Discount Rate:

Weighted average remaining lease term - finance leases	2.5 years
Weighted average discount rate - finance leases	6.01%

Future minimum lease payments under finance leases as of December 31, 2024 are as follows:

2025	\$ 1,486,721
2026	872,326
2027	872,326
2028	205,130
2029	71,691
Thereafter	11,948
	<u>3,520,142</u>
Less imputed interest	(286,212)
	<u>\$ 3,233,930</u>

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Note 17—Subsidiary financial information

At December 31, 2024 the Association had three subsidiaries whose sole purpose was to allow the Association to finance specific capital projects utilizing the NMTC Program. Summarized financial information for those entities, before elimination and consolidation entries, as of December 31, 2024 and for the year then ended are as follows:

	Woodson Park QALICB, Inc	Atlanta YMCA Westside QALICB, LLC	Atlanta YMCA Young QALICB, LLC
ASSETS:			
Cash and cash equivalents	\$ 118,970	\$ -	\$ 1,292,001
Due from Parent	1,043,239	-	-
Land, buildings, and equipment, net	9,649,191	-	8,037,825
Total Assets	<u>\$ 10,811,400</u>	<u>\$ -</u>	<u>\$ 9,329,826</u>
LIABILITIES:			
Due to Parent	-	-	-
NMTC notes payable, net	10,394,741	-	9,385,304
Total Liabilities	<u>10,394,741</u>	<u>-</u>	<u>9,385,304</u>
NET ASSETS	<u>416,659</u>	<u>-</u>	<u>(277,614)</u>
TOTAL LIABILITIES AND NET ASSETS	<u>\$ 10,811,400</u>	<u>\$ -</u>	<u>\$ 9,107,690</u>
REVENUE:			
Rental revenue	\$ 116,000	\$ 180,000	\$ -
Interest income	104,493	18,047	97,792
Gain on cancellation of debt	-	6,568,749	-
Total Revenue	<u>220,493</u>	<u>6,766,796</u>	<u>97,792</u>
EXPENSES:			
Interest expense	262,465	183,994	303,868
Depreciation and amortization	325,299	688,860	-
Operating Expenses	<u>587,764</u>	<u>872,854</u>	<u>303,868</u>
Total Operating Income (Loss)	<u>\$ (367,271)</u>	<u>\$ 5,893,942</u>	<u>\$ (206,076)</u>

Note 18—Subsequent events

Management has performed an analysis of the activities and transactions subsequent to December 31, 2024, to determine the need for any adjustments to and/or disclosures within the audited consolidated financial statements for the year ended December 31, 2024. The Association evaluated subsequent events through July 7, 2025, which is the date the consolidated financial statements were available for issuance.